



**Dates:**

11 – 13 March: Trinidad & Tobago

14 – 15 March: Barbados

# UK Healthcare Market Visit to the Caribbean 2018

## Invitation

### Background:

The English-speaking Caribbean (Barbados, Trinidad & Tobago and Jamaica) is a market with many commercial opportunities for UK plc. These islands source the majority of their hospital and medical equipment from international firms and focus on healthcare as a priority on a Governmental level. This is clearly reflected in significant national budget allocations for the healthcare sector in each market. Against this background, some of the areas of interest to UK healthcare companies may be hospital construction projects including design consultancy, training of medical personnel, hospital equipment and medical supplies including pharmaceuticals and health-conscious food and drink.

### Who should attend:

- UK companies which manufacture goods (medicinal products and medical equipment) for public and private healthcare stakeholders
- UK healthcare companies which provide consultancy and technical services
- UK infrastructure companies which provide design, build and project management services for hospital projects
- UK providers of e-Health solutions

### Proposed itinerary:

**Sunday 11th March:** Arrive Port of Spain, Trinidad and Tobago

**Monday 12th March:** Industry briefings, 1-2-1 meetings and High Tea networking event

**Tuesday 13th March:** Full day of exhibition to targeted buyers, followed by departure for Barbados

**Wednesday 14th March:** Industry briefings, 1-2-1 meetings and exhibition

**Thursday 15th March:** Depart for the UK

\*The Head of Trade & Investment in DIT Jamaica will accompany Healthcare representatives from Jamaica to visit Barbados to meet participating UK healthcare delegates.

### Registration:

To register for this market visit, please email [Bernadette.bacchus@fco.gov.uk](mailto:Bernadette.bacchus@fco.gov.uk)  
Deadline for registration:  
January 31st 2018

### Travel & Accommodation:

Participants must make their own travel bookings. The following airlines fly into:

**Trinidad:** British Airways

**Barbados:** Caribbean Airlines (inter-island) and British Airways or Virgin Atlantic (UK return leg)

Local DIT teams can supply information on discounted hotel rates.

### Participation costs:

- Airfare (UK return and inter-island travel): Approximately £2000
- Accommodation: Approximately £150 per night

